

	BGF NYTK	C1	Speaking Test	
	English for Finance		30+30 minutes	70 marks

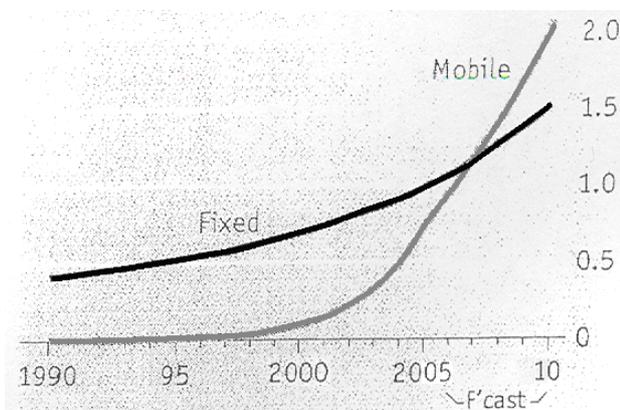
SAMPLE

Part 1: Give a presentation of five minutes on one of the topics below.

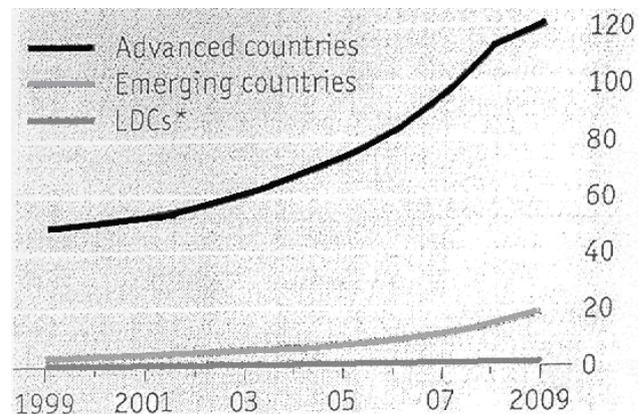
- A) The Past, Present and Future of Money
- B) Customs Duties

Part 2: Interpret and explain the following graph(s).

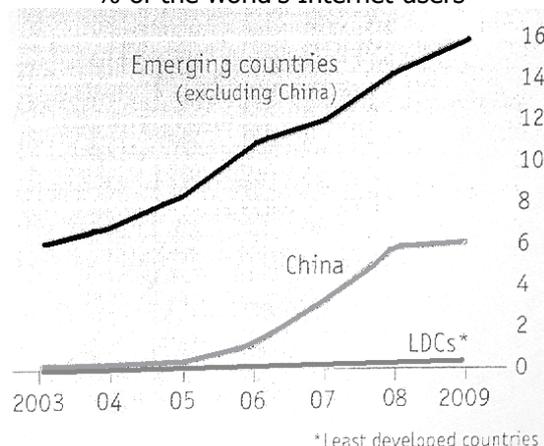
Telephone subscribers worldwide, bn



Total fixed lines and mobile users (per 100 inhabitants)



% of the world's Internet users



(A kérdések csak a vizsgáztató példányán szerepelnek.)

- What is an LDC?
- Do you think the mobile will replace fixed headlines?
- Give some examples of emerging countries.
- Why do you think some countries are less developed than others?
- Do you think the gap between rich and poor is getting bigger or smaller? Give reasons.
- A lot of LDC's have low GDP per capita figures, why this is?

Part 3: Negotiate the following situation. Your partner is the examiner.

Candidate

You are Charles/charlotte Hayman, a franchisee of a fast food chain called Sergeant, which has fast-food stores in most major cities. You are the franchisee of the Budapest store. You are meeting your franchisor, Edward/Edna Wiggle to discuss a number of issues.

Discussion points:

- Staff are complaining about the dress code (pink shirts, white bow tie etc).
- Staff are not allowed to take cigarette breaks.
- Staff training on weekends is not popular, you want suggestions.
- You are worried about the high staff turnover, which has increased training costs (think of reasons why turnover could be high).
- You are pleased with the new "Goulash" burger. Sales are up.
- Franchise fee is too high (20% turnover). You want a large reduction.

Examiner starts.

Examiner

(A vizsgáztatói szituáció leírása csak a vizsgáztató példányán szerepel.)

You are Edward/Edna Wiggle, a franchisor of a fast food chain called Sergeant, which has fast-food stores in most major cities. You are meeting the franchisee of the Budapest store, Charles/charlotte Hayman to discuss a number of problems.

Discussion points:

- Dress code – some staff not wearing the correct outfits
- Cigarette breaks (must be shorter/smokers work extra time)
- Staff a little rude – more training monthly (offer incentives, certificates etc)
- Staff turnover is high, you want to know why
- New products not permitted for sale without consulting the franchisor first
- Franchise fee disappointing as turnover is so low. You want to renegotiate the contract.

You start.

Part 4: Translate the following text into Hungarian.

Closure of tax loophole may affect recruitment

Financial institutions will find it harder to attract top overseas executives to London if the government goes ahead with plans to close a controversial tax loophole.

The Treasury has indicated that it will take action on non-domicile status – a tax rule allowing wealthy non-UK citizens living in Britain to avoid paying tax on their income from overseas. Many senior executives at banks also benefit from non-domicile status and there are indications that some might consider relocating if the rules are changed.

Under the current rules, "non-domicile" executives are taxed on their salaries and bonuses, but can invest money offshore and accrue interest and capital gains free of tax.

A clampdown on those who have already lived here for more than four years might prompt some to leave, said a partner at Deloitte Touche Tohmatsu responsible for private clients in London. "We have to bear in mind that many of these executives can ply their trade anywhere in the world," he says. Banks and accountancy firms also fear they could lose lucrative wealth management business, as clients spend less time in the UK.