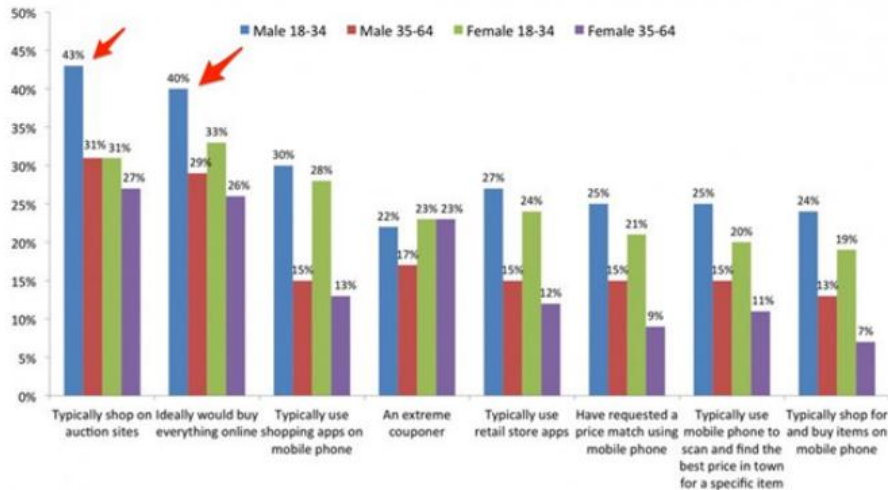


Sample C1 Speaking Task 2

Part 1: You will take part in an interview with the examiner.

Part 2: Look at the picture below. Prepare to give a brief presentation in which you explain what the data indicate.

American Attitudes Toward E-Commerce



Part 3: You will take part in a negotiation. Your partner is the examiner.

You are B. Nagy, a **theatre director**, who is at a meeting with A. Smith, the CEO of Pannophone at the company's headquarters. You are enquiring about a possible sponsorship agreement with Pannophone to stage a play. Use the following prompts:

- reasons:
 - sharp rise in costs of staging plays
 - less support from the state
- recent trends: sponsoring arts (theatre, exhibitions)
- guarantee for success:
 - Nobel Prize winner author
 - line-up of leading actors
- offer the CEO the opportunity to monitor the process of staging the play
- arrange another date for a meeting

Your partner starts.