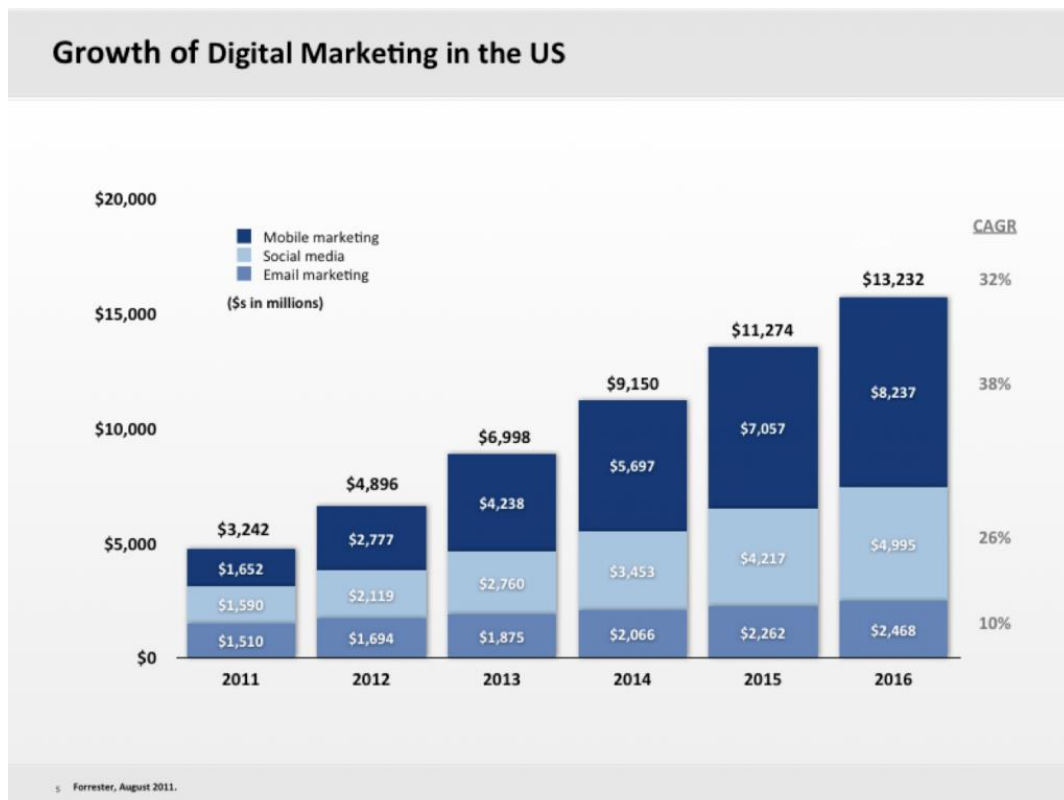


BGE NYVK	C1	Speaking Test	
English for Business Communication		15+15 minutes	30 marks

SAMPLE

Part 1: You will take part in an interview with the examiner.

Part 2: Look at the picture below. Prepare to give a brief presentation in which you explain what the data indicate.



Part 3: You will take part in a negotiation. Your partner is the examiner.

You are A. Nagy the **business consultant** of GoGreen Ltd. dealing with technologies reducing costs at offices. A. Smith the owner of BpFactory Ltd. – dealing with export and import – would like to introduce paperless office in their operation. You are at a meeting with A. Smith to discuss the possibilities.

- paperless office – average business uses 10.000 sheets/employee/year → eliminate paper use
 - use of online system – correspondence, database and use of e-forms (pre-written)
 - technologies needed: pdf, e-form, database, digital signature, web servers
- need to converse the paper documents – scanners, technology (software/hardware offered in package)
- security easy to achieve – programs (codes); tracing back no problem file names
- EU tenders to finance green projects
- maintenance costs are low

Your partner starts.